

### Welcome to the regular Agri-Business Update from P&L.

We want to help keep you updated with news, information and the latest important advice, for Farmers and Agri-Business, during these uncertain times. We will be keeping in touch with regular communication and would ask that if you have any specific questions relating to your situation, you should contact P&L as soon as possible.

#### Diary Dates 2020

##### 15<sup>th</sup> June 2020

BPS 2020- the deadline to complete your BPS has been extended until midnight on 15<sup>th</sup> June.

##### 15<sup>th</sup> June 2020

Countryside Annual Revenue Claim 2020- the deadline has been extended until midnight on 15<sup>th</sup> June.

##### 30<sup>th</sup> June 2020

**NEW Mid-Tier Agreements 2021-** Countryside Stewardship- Deadline to request an online application pack- must be done **online** through your RPA Account.

##### 31<sup>st</sup> July 2020

New Mid-Tier Applications must be completed.

##### 1<sup>st</sup> September 2020

Tree & Hedge Cutting restrictions are lifted.

## HEADLINES

### Grazing in a drought

### Calculating Winter Forage Requirements

### BPS & Mid Tier Annual Claims- Deadline

### Self Employment Grant- **EXTENDED**

### Grazing in a drought

- **Water Requirements-** A temperature rise from 15c to 25c will increase the water consumption for a 35 litre cow by 25 litres/day, taking the requirement up to 145 litres/day (Kingshay, 2020). Cows are reluctant to walk too far for water, therefore troughs need to be within 250m of the grazing area. If troughs are too far away, cows will act as a herd and drink together instead of as individuals, putting more demand on the water supply.
- **Reducing Demand-** Consider drying off certain cows early and removing cull cows earlier than planned.
- **Grazing Rotation-** Don't lengthen or shorten your grazing rotation 21-25 days should still be the target, as you will affect the quality of grass, especially ME value (instead use supplementary feed).
- **Supplementary Feed-** Avoid using winter feed if possible- consider using more concentrates or lower quality feeds such as wheatfeed/palm kernel, as well as buffer feeding forage.
- **Fertiliser-** Ensure your last application of fertiliser has been utilised already, before spreading even more, rain is needed to utilise fertiliser, so adding more fertiliser will be wasteful.

### Grass Growth

- Rainfall has now been limited in all regions of the UK for the past 4 weeks. Therefore Grass growth has been significantly reduced.
- UK AVERAGES (as per AHDB 28<sup>th</sup> May 2020)

Grass Growth Rate  
**49 kg/DM/Day**  
(reduction of 30% on last week)

Grass ME Content  
**12.61MJ/kg DM**

Grass CP Content  
**20.1%**

### P&L Face to Face Consultancy Meetings

Face to Face meetings are now commencing on farm- however these meetings will be outside only, and social distancing will be adhered to- more details on the new protocol will be provided by your P&L Consultant prior to your meeting.

### Calculating Winter Forage Requirements

- If drought persists dry matter will be short this coming winter. Do your calculations for the year now.
- You need to calculate dry matter requirements for all stock going to be on farm from September 2020 to April 2021, not forgetting this summer's buffer feed requirements. This will give your total dry matter requirement.
- You then need to calculate what dry matter is in the clamp, what could reasonably be expected from future cuts, aware that you may have to graze some of the second cut area.
- There will be a surplus or a deficit between total requirement and total production.
- Having this figure will allow for pro-active planning regarding the purchase of forage extenders rather than reactive panic buying later in the year.
- **P&L have a simple and easy to use 'Relative Feed Calculator', in which you can assess what forage or extenders are the best value for money- Speak to your P&L Consultant for more information.**

### Self-employment Grant- Extended

- This grant has now been extended for the months of June/July and August 2020.
- The grant is ready to reapply for in August 2020.
- The new extension now provides a **grant of 70%** (reduced from 80%) of average trading profits- for a 3-month period.

To Note, as previous:

- You or your business must have been affected by Coronavirus.
- It will be paid out in one instalment.
- You can continue to work while receiving the grant.
- HMRC will calculate how much you are owed- by using your tax returns.

**CBILS Loan Schemes and Coronavirus Bounce Back Loans are still available.** Please speak to your P&L Consultant for more information.